

## APPENDIX № 2 – SUMMARY OF THE SIGNIFICANT INDIVIDUAL ACCOUNTING POLICIES OF SIRMA GROUP HOLDING

# 2.1. Basis for the preparation of the individual financial statements

Individual financial statement of Sirma Group Holding have been prepared in accordance with all International Financial Reporting Standards (IFRS), which comprise Financial Reporting Standards and the International Financial Reporting Interpretations Committee (IFRIC) interpretations, approved by the International Accounting Standards Board (IASB), as well as the International Accounting Standards (IAS) and the Standing Interpretations Committee (SIC) interpretations, approved by the International Accounting Standards Committee (IASC), which are effectively in force on 1 January 2017 and have been accepted by the Commission of the European Union. IFRSs as adopted by the EU is the commonly accepted name of the general purpose framework – the basis of accounting equivalent to the framework definition introduced by § 1, p. 8 of the Additional Provisions of the Accountancy Act "International Accounting Standards" (IASs).

For the current financial year Sirma Group Holding has adopted all new and/or revised standards and interpretations, issued by the International Accounting Standards Board (IASB) and respectively, by the International Financial Reporting Interpretations Committee (IFRIC), which are relevant to its activities. The adoption of these standards and/or interpretations, effective for annual periods beginning on 1 January 2017, has not caused changes in the accounting policies, except for some new disclosures and the expansion of those already adopted, however, not resulting in other changes in the classification or valuation of individual reporting items and transactions.

The new and/or amended standards and interpretations include:

• IAS 12 (amended) Income taxes (effective for annual periods beginning on or after 01/01/2017 - adopted by the EC) -Recognition of deferred tax assets for unrealized losses. This amendment clarifies deferred tax in the case that an asset is measured at fair value and the fair value measurement is lower than the tax base. The clarification includes: (a) temporary differences arise whether the carrying amount of the asset is lower than its tax base; (B) the undertaking concerned should determine whether it would be able to deduct a greater amount than the carrying amount of the asset or not in determining its future taxable profits; (C) if, under tax law, there are restrictions on the use of taxable profits against which certain deferred tax assets may be recovered, the review and assessment of the deferred tax asset recovery must be made in combination with other deferred tax assets of the same type; And (d) tax deductions resulting from the reversal of deferred tax assets are excluded from the projected future taxable profits used to assess the recoverability of those assets. The management has conducted a study and has determined that at this stage no further disclosures and / or recalculations of deferred tax assets related to the aforementioned cases are required.

• IAS 7 (Amended) Cash Flow Statement - Disclosure Initiative (effective for annual periods beginning on or after 1 January 2017) has been adopted by the EC. This change is an important explanation of the standard itself with a view to the information provided to users of financial statements that can improve understanding of the liquidity and financial operations of the company. The amendment requires additional disclosures and clarifications to be made regarding changes in the Company's liabilities in respect of: (a) changes in the financing activity resulting from operations that result in changes in cash flows; Or (b) changes resulting from non-cash transactions such as acquisitions and disposals, interest accruals, exchange rate effects, changes in fair values, and the like. Changes in financial assets should be included in this disclosure if the resulting cash flows are presented in the financing activity (for example, in certain hedge transactions). It is also acceptable to include changes to other objects as part of the disclosure, which are stated separately;

• Improvements to IFRS Cycle 2014- 2016 (December 2016) - Improvements to IFRS 12 (effective for annual periods beginning on or after 1 January 2017 - not adopted by the EC), IFRS 1 and IAS 28 (effective for Annual periods of 01.01.2018 - not adopted by the EC). These improvements bring about partial changes and revisions in the relevant standards, mainly with a view to eliminating existing inconsistencies or ambiguities in the application of the rules and requirements of individual standards, as well as introducing more precise terminology of concepts. Changes are principally for the following items or operations: (a) the scope and disclosure requirements of IFRS 12 are also applicable to entities classified under the IFRS as held for sale, distributive or discontinued operations; (B) waiving certain exceptions for the application of IFRS 1; And (c) the selection of venture capital funds or other similar undertakings for the valuation of their holdings in associates or joint ventures at fair value through profit or loss, which may be leveraged on an individual basis upon initial recognition (IAS 28).

• IAS 28 (revised) - Investments in Associates and Joint Ventures - Long-Term Investments in Associates and Joint Ventures (in force for annual periods beginning on or after 1 January 2019) - not adopted by the EC. This amendment specifies that an entity should apply IFRS 9, including impairment requirements, to participations in associates or joint ventures that form the net investment with those companies and which do not qualify for equity method. Changes in management's intentions or plans are not considered evidence of change.

• IFRS 10 (revised) - Consolidated Financial Statements and IAS 28 (revised) - Investments in associates and joint ventures - on the sale or servicing of assets between an investor and its associates or joint ventures (postponed effective effective date to be determined of the IASB). These changes are aimed at resolving the accounting treatment of sales or asset backlogs between an investor and its associated or joint ventures. They confirm that accounting treatment depends on whether the assets sold or the contributed non-monetary assets are essentially "business" or not within the meaning of IFRS3. If these assets as a whole do not meet the definition of "business", the investor recognizes a gain or loss to the percentage corresponding to that of the other unrelated investors in the associate or joint venture. In cases where assets are sold or non-monetary assets that are "business" as a whole are sold, the investor recognizes wholly the gain or loss on the transaction. These changes will be applied prospectively. The CMMS postponed the initial date of application of these changes indefinitely.



As at the date of publication of these financial statements, several new standards and interpretations, as well as revised standards and interpretations that were not adopted for the year ended 31 December 2007, were issued but are not yet in force for annual periods beginning on 1 January 2017. The management of the Company has estimated that the following would have a potential effect in the future for changes in accounting policies and the classification and the values of reportable items in the financial statements for subsequent periods, namely:

• IFRS 9 Financial Instruments (effective for annual periods beginning on or after 1 January 2018 adopted by the EC). This standard is a new standard for financial instruments. Its ultimate purpose is to replace IAS 39 entirely. The replacement project with the new standard has gone through three phases: Phase 1: Classification and valuation of financial assets and liabilities; Phase 2: Accounting for the hedge; And Phase 3: Methodology for determining impairment. Currently, IFRS 9 is issued four times in November 2009, October 2010, November 2013, and finally in July 2014. Phase 1: Classification and Valuation of Financial Assets and liabilities - with its first issues, it replaces those parts of IAS 39 that are relevant to the classification and measurement of financial instruments. It establishes new principles, rules and criteria for the classification, valuation and write-off of financial assets and liabilities, hybrid contracts. IFRS 9 introduces a requirement that the classification of financial assets be based on the business model of the entity's management and the characteristics of the contracted cash flows of the assets concerned. It defines only two major categories of estimates - at amortized and fair value. The new rules will lead to changes mainly in accounting for financial assets such as debt instruments and financial liabilities adopted at fair value through profit or loss (for credit risk). A particularity in the classification and valuation model for financial assets at fair value is the added category - with a fair value measurement through the other comprehensive income (for some debt and equity instruments). Phase 2: Hedge accounting - to this end, a new chapter has been adopted to IFRS 9 introducing a new hedge accounting model that allows consistent and comprehensive coverage of all financial and non-financial risk exposures subject to hedging, And, on the other, a better presentation of risk management activities in the financial statements, especially their relationship to hedging transactions and the scope and type of documentation to be used. The requirements for the structure, content and approach to hedge disclosures have also been improved. Additionally, the option to account for changes in the fair value of the self-assessments at fair value through profit or loss has been introduced but, due to changes in the quality of the Company's own creditworthiness, be presented in the other comprehensive income rather than in profit or loss. Entities applying IAS 39 will be able to accept this policy as a policy and also will be able to continue applying the fair value hedge accounting requirements of IAS 39 even after IFRS 9 came into force. Phase 3 Methodology for determining impairment - the change proposes to apply the "expected loss" model. According to this model, all expected losses of a depreciable financial asset are recognized in three stages, depending on the change in credit quality and not only in the event of an event, as in the current IAS 39 model. The three stages are: Upon initial recognition of the financial asset - impairment over a 12-month period or over the life of the asset; and accordingly - upon the occurrence of impairment. They also determine how to measure impairment losses and respectively the application of the effective interest rate. Impairment of debt instruments measured at fair value through other comprehensive income is measured and measured using the same methodology as for financial assets at amortized cost. Management is in the process of exploring and determining the effects of changes through the new standard that may affect accounting policies and the values and classification of the Company's assets, liabilities, operations and results.

• IFRS 9 (revised) - Financial Instruments - for cases of negative early repayment and modification of financial liabilities (effective for annual periods beginning on or after 1 January 2019 - not adopted by the EC). This change covers two issues: (a) amends the current IFRS 9 requirements by allowing the classification of certain financial assets at amortized cost and passing them on the SSGI test, irrespective of the existence of early repayment terms with negative compensation. Negative compensation occurs when the terms of the contract allow the debtor to pay early for the instrument before its maturity, and the prepaid amount may be different from the remaining unpaid principal and interest but this negative compensation must be reasonable and relevant for the early termination of the contract Prepayment itself is not a sufficient indicator of judgment, it is important to measure against the prevailing interest rate, and against it the amount of prepayment may also be in favor of a party. It is important that the calculation of the compensation be consistent as an approach in the case of a penalty for early payment and in favor of an earlier payment. Also, the asset should be in the "held for cash flow" category according to the business model of the entity; (b) confirms that when a financial liability measured at amortized cost is modified without being derecognised, the effect of that modification should be recognized in profit or loss. The effect is measured as the difference between the original agreed cash flows and those after the modification discounted at the original effective interest rate. Management is in the process of exploring and determining the effects of changes through the new standard that may affect accounting policies and the values and classification of the Company's assets, liabilities, operations and results.

• IFRS 7 (revised) Financial Instruments: Disclosures - Relating to the Restatement of Comparative Periods and Related Disclosures in the Application of IFRS 9 (effective for annual periods beginning on or after 1 January 2018 adopted by the EC). This change is related to the introduction of a relief on the need to restate the comparative financial statements and the ability to provide modified disclosures in the transition from IAS 39 to IFRS 9 by the date of application of the standard by the Company and whether it chooses the option to recalculate earlier periods. The management has chosen to apply a modified retrospective application for the first time to IFRS 9 and not to restate the comparative figures.

• IFRS 15 Revenue from contracts with customers (effective for annual periods beginning on or after 1 January 2018 - adopted by the EC). This standard is an entirely new standard. It introduces a comprehensive set of principles, rules and approaches for the recognition, reporting and disclosure of information on the type, amount, period and uncertainty associated with revenues and cash flows arising from contracts with counterparties. The standard will replace the current with the recognition of income, mainly IAS 18 and IAS 11. The guiding principle of the new standard is the creation of a model of steps in which the determination of parameters and timing of revenue are commensurate with the liability of each Anita transaction between them. The key



components are: (A) commercial contracts with customers and an assessment of the probability that the entity will collect the agreed amounts under the terms of the contract; (B) identification of the individual performance obligations under the contract for goods or services - delimitation from the other commitments under the contract from which the client would benefit; (C) determination of the cost of the transaction - the amount the undertaking expects to receive against the transfer of the relevant good or service to the customer - particular attention shall be paid to the variable component of the price, financial component and the component received in kind; (D) allocation of the transaction price between the individual performance obligations under the contract - normally on the basis of the individual sale price of each component; And (E) the timing or period of recognition of revenue - in the successful performance of a contractual obligation by transferring control over the promised good or service, either at a given time or for a certain period of time. . The assumption is that the introduction of this standard may lead to the following changes: (a) for complex contracts with tied sales of goods and services, a clear distinction between the goods and services of each component and a condition under the contract will be necessary; b) likely to change the timing of recognition of sales; c) increasing the disclosures; And (d) introducing additional rules for the recognition of revenues from a certain type of contract - licenses; consignments; once collected advance fees, guarantees and more. Under the standard permits both a full retrospective application and a modified retrospective application from the beginning of the current reporting period with certain disclosures for prior periods. Additional clarifications to the standard give explanations to the new basic principles - identifying individual contract performance obligations, distinguishing principal-agent, licensing, and adding transitional reliefs; The management has conducted a study and has determined that changes under the new standard will not affect the accounting policy and the values and classification of the Company's assets, liabilities, operations and results in respect of its operating income and / or receivables as long as it does not either a change in the business model is expected, nor a change in the time horizon of transferring control to the client from the services provided by the Company or the reporting of sales of goods and commodities.

• IFRIC 22 (revised) - Transactions in foreign currency and prepayments (effective for annual periods beginning on or after 1 January 2018 - not accepted by the EC). This Interpretation relates to the reporting of transactions or portions of foreign currency transactions upon receipt of advance payments prior to the recognition of the asset itself, expense or income. In these cases, enterprises report a prepayable asset (prepayments of assets or services) or a deferred income liability (sales receivables from customers) and are treated as non-monetary. When receiving such foreign currency prepayments, the transaction date is used to determine the exchange rate, and if there are multiple payments, the transaction date is determined for each individual payment. The management has conducted a study and has determined that the changes to the new standard will not affect the accounting policy and the values and classification of the Company's assets, liabilities, operations and results in respect of operating income and / or receivables as no change in business model, nor does it change the time horizon of transferring control over the customer from the services provided by the group or from reporting sales of goods and merchandise. The explanation then clarifies that the initial recognition of the asset, expense or revenue as a result of a prepay / receipt transaction or transaction / payment transaction series, the transaction date is the date of initial recognition of the non-monetary asset or liability (for a single payment / or the date of each payment / receipt. This interpretation may be applied with full retrospective or perspective, in two versions: (a) from the beginning of the reporting period to which it applies for the first time; or (b) since the beginning of the previous period prior to the period for which it was first applied. Group management is still considering the impact that this standard may have on the Company's financial statements.

• IFRIC 23 (revised) Uncertainties in the treatment of income taxes (effective for annual periods beginning on or after 1 January 2019 - not adopted by the EC). This Interpretation provides guidance on accounting for income taxes under IAS 12 when certain uncertainties about tax treatment are available. It does not affect taxes and other government receivables and fees beyond IAS 12, nor does it include any specific interest and other penalties associated with tax uncertainties. The Interpretation covers: (a) whether an entity considers separate uncertainties about tax treatment; (b) assumptions made by an entity for the purpose of verifying and assessing tax treatment by the tax authorities; (c) how the entity has determined the tax profit or loss, tax bases, unused tax losses, tax rates and unused tax credits; (d) how the entity has judged and treated the changes in the facts and circumstances; and (e) the entity determines whether it will assess the individual uncertainties of tax treatment individually or in combination with others. Group management is still considering the impact that this standard might have on the Company's financial statements.

• Improvements to IFRS Cycle 2015-2017 (December 2017) - Improvements to IAS 23, IAS 12 and IFRS 3 in relation to IFRS11 (effective for annual periods beginning on or after 1 January 2019 - not adopted by the EC). These improvements bring about partial changes and revisions in the relevant standards, mainly with a view to eliminating existing inconsistencies or uncertainties in the application of the rules and requirements of individual standards, as well as introducing more precise terminology of concepts. Changes are principally directed at the following items or operations: (a) they clarify that when an entity acquires control over a business that is a joint venture, it should restate (revaluate) its previously held interests in that business under IFRS3. It is also specified that when an entity acquires joint control in a business that is a joint venture, it should not restate previously the units held in it under IFRS 11; (b) clarify that any tax consequences of dividend income taxes (i.e., profit distributions) should be reported in profit or loss, regardless of how they occurred - when applying IAS 12; and (c) clarify that if loans with special purposes to finance a specified qualifying asset remain outstanding once the asset becomes ready for the intended use or sale, those loans become part of the general purpose financing instrument when calculating the capitalization rate IAS 23. Company management is still considering the impact that this standard might have on the Company's financial statements.



# POTENTIAL EFFECTS OF THE APPLICATION OF NEW IFRS

# IFRS 15 "REVENUE FROM CONTRACTS WITH CUSTOMERS"

The new standard is based on the principle that revenues are recognized when performance obligations under the client contracts are realized i.e. control of the good or service is transferred to the customer. The Company's assessment of the effect of this new standard is presented below:

Revenue from sale of services: The Company realizes rental income, administrative services, licenses and software (cloud) services. On the basis of the preliminary analyzes, the revenues from services will continue to be mainly recognized "over time" reflecting the manner of provision and respectively consumption of services. Such are the rules that the Company is currently pursuing under IAS 18. The Company typically collects short-term advances from customers that do not have a significant component of funding. The management has not identified amounts of such nature that would require reclassification to the new IFRS 15 requirements.

When introducing IFRS 15, the presentation of client contract advances in the statement of financial position will be in the "payables under contracts with customers" item.

Presentation and disclosure: Presentation and disclosures under IFRS 15 are to a certain extent different and more detailed than current IAS. The Company is still continuing to test the systems, internal controls, policies and procedures required to collect and maintain the required disclosure information in IFRS 15.

Date of application by the Company: IFRS 15 is mandatory for the financial year beginning 1 January 2018. The Company has opted for a modified retrospective application of the new rules of the Standard from January 1, 2018. Comparative data for 2017 will not be recalculate.

**IFRS 9** "**FINANCIAL INSTRUMENTS**" – adopted by the EC on 22 November 2016 (effective for annual periods beginning on or after 1 January 2018)

This standard is a new standard for financial instruments. Its ultimate purpose is to replace IAS 39 entirely. The replacement project with the new standard has gone through three phases: Phase 1: Classification and valuation of financial assets and liabilities; Phase 2: Accounting for the hedge; And Phase 3: Methodology for determining impairment. Currently, IFRS 9 is issued four times in November 2009, October 2010, November 2013, and finally in July 2014. Phase 1: Classification and Valuation of Financial Assets and liabilities - with its first issues, it replaces those parts of IAS 39 that are relevant to the classification and measurement of financial instruments. It establishes new principles, rules and criteria for the classification, valuation and write-off of financial assets and liabilities, hybrid contracts. IFRS 9 introduces a requirement that the classification of financial assets be based on the business model of the entity's management and the characteristics of the contracted cash flows of the assets concerned. It defines only two major categories of estimates - at amortized and fair value. The new rules will lead to changes mainly in accounting for financial assets such as debt instruments and financial liabilities adopted at fair value through profit or loss (for credit risk). A particularity in the classification and valuation model for financial assets at fair value is the added category with a fair value measurement through the other comprehensive income (for some debt and equity instruments). Phase 2: Hedge accounting - to this end, a new chapter has been adopted to IFRS 9 introducing a new hedge accounting model that allows consistent and comprehensive coverage of all financial and non-financial risk exposures subject to hedging, And, on the other, a better presentation of risk management activities in the financial statements, especially their relationship to hedging transactions and the scope and type of documentation to be used. The requirements for the structure, content and approach to hedge disclosures have also been improved. Additionally, the option to account for changes in the fair value of the self-assessments at fair value through profit or loss has been introduced but, due to changes in the quality of the Company's own creditworthiness, be presented in the other comprehensive income rather than in profit or loss. Entities applying IAS 39 will be able to accept this policy as a policy and also will be able to continue applying the fair value hedge accounting requirements of IAS 39 even after IFRS 9 came into force. Phase 3 Methodology for determining impairment - the change proposes to apply the "expected loss" model. According to this model, all expected losses of a depreciable financial asset are recognized in three stages, depending on the change in credit quality and not only in the event of an event, as in the current IAS 39 model. The three stages are: Upon initial recognition of the financial asset - impairment over a 12-month period or over the life of the asset; and accordingly - upon the occurrence of impairment. They also determine how to measure impairment losses and respectively the application of the effective interest rate. Impairment of debt instruments measured at fair value through other comprehensive income is measured and measured using the same methodology as for financial assets at amortized cost. Management is in the process of exploring and determining the effects of changes through the new standard that may affect accounting policies and the values and classification of the Company's assets, liabilities, operations and results.

With the exception of hedge accounting, retrospective application is required, but comparative information is not required. With regard to hedge accounting, the requirements are generally applied for future periods, with some limited exceptions.

The company plans to introduce the new standard at the effective date of its entry into force and will not recalculate the comparative information. In 2017, the Company assessed the effects of the three aspects of IFRS 9. This estimate is based on information that is currently available and which may change if, in 2018, when it adopts IFRS 9, the Company does not expect a material effect on its statement of financial position and equity, except for changes in the classification of certain financial instruments.



#### (a) Classification and assessment

# **Equity instruments**

The Company does not expect a material effect on its balance sheet or equity due to the application of the requirements for classification and measurement of IFRS 9. It expects to continue to measure the fair value of all financial assets that are currently measured at fair value.

In cases where the Company owns shares and interests in entities for which fair value measurement information is insufficiently up to date or if there is a wide range of possible fair value and cost estimates, it is the best estimate of the fair value in within this range, the cost of acquisition is considered an appropriate fair value estimate.

# Loans, trade and other receipts

Loans, as well as trade and other receivables, are held for the purpose of receiving the agreed cash flows and are expected to result in cash flows representing only principal and interest payments. The Company has analyzed the characteristics of the contracted cash flows from these instruments and has concluded that they all meet the valuation criteria at amortized cost in accordance with IFRS 9. Consequently, reclassification of these instruments is not necessary.

#### (b) Impairment

IFRS 9 requires the Company to account for the expected credit losses on all its debt securities, loans and trade and other receivables either on a 12-month basis or over their lifetime. The Company will apply a simplified approach and reflect the expected loss over the period of all trade and other receivables. The Company has no overdue receivables and therefore considers that the application of the new approach to impairment of IFRS 9 will not have a material effect.

## (c) Accounting for hedging

The Company does not report hedging.

The Company keeps its accounting records in BGN, which it accepts as its reporting currency for presentation. The data in the report and its annexes are presented in thousands of Bulgarian levs.

The presentation of a financial statement in accordance with International Financial Reporting Standards requires management to make the best estimates, accruals and reasonable assumptions that have an effect on the reported amounts of assets and liabilities, income and expenses and disclosure of contingent receivables and payables at the end of the reporting period. These estimates, accruals and assumptions are based on the information available at the end of the reporting period, which is why future actual results could be different from those. Objects that imply a higher degree of subjective judgment or complexity of calculations or where assumptions and accounting estimates are material to the financial statements.

#### Working company

The annual individual financial statements are prepared on a going concern basis on an accrual basis in accordance with accepted accounting policies, unchanged throughout the reporting period. There is no decision to restructure the company at the end of the reporting period.

#### 2.2 Consolidated financial statement of the company

The Company has begun the process of preparing its consolidated financial statements as of December 31, 2017, in accordance with IFRS effective for 2017, which will include this separate annual financial statement. The consolidated financial statements will be disclosed by 30 April 2017 on the BSE web site as well as on www.sirma.com

# 2.3 Comparatives

In these individual financial statements, the Company presents comparative information for one prior year. Where necessary, comparative data is reclassified (and restated) in order to achieve comparability in view of the current year presentation changes.

#### 2.4 Functional currency and recognition of exchange differences

The functional currency of the Company companies in Bulgaria being also presentation currency for the Company is the Bulgarian Lev. The Bulgarian Lev is fixed to the Euro, under the BNB Act, at the ratio BGN 1.95583:EUR 1. Upon its initial recognition, a foreign currency transaction is recorded in the functional currency whereas the exchange rate to BGN at the date of the transaction or operation is applied to the foreign currency amount. Cash, receivables and payables, as monetary reporting items, denominated in a foreign currency, are recorded in the functional currency by applying the exchange rate as quoted by the Bulgarian National Bank (BNB) for the last working day of the respective month. At 31 December, these amounts are presented in BGN at the closing exchange rate of BNB. The non-monetary items in the individual statement of financial position, which are initially denominated in a foreign currency, are accounted for in the functional currency by applying the historical exchange rate at the date of the transaction and are not subsequently re-valued at the closing exchange rates different from those at which they were converted on initial recognition, are recognised in the individual statement of comprehensive income in the period in which they arise and are presented net under "other operating income/(losses)".



## 2.5 Revenue

Revenue in the Company is recognised on accrual basis and to the extent and in the way the economic benefits will flow to The Company and respectively, the business risks are born thereby, and as far as revenue can be reliably measured.

Upon sale of finished products, goods and materials, revenue is recognised when all significant risks and rewards of ownership have passed to the buyer. Upon rendering of services, revenue is recognised by reference to the stage of completion of the transaction at the end of the reporting period, if this stage as well as the costs incurred for the transaction and the costs to complete the transaction, can be measured reliably. Revenue is measured on the basis of the fair value of the products, goods and services sold, net of indirect taxes (excise duties and VAT) and any discounts and rebates granted. Foreign exchange gains or losses related to cash, trade receivables and payables, denominated in foreign currency, are recognised in the individual statement of comprehensive income (within profit or loss for the year) in the period, in which they arise and are presented net under 'other operating income/(losses), net'. The gains from revaluation of investment property to fair value are presented in the individual statement of comprehensive income (within profit or loss for the year) on the line 'other operating income/(losses), net'. The gains from revaluation of operating lease is also accounted for under this item of the individual financial statements. Upon sale on an instalment plan, revenue is recognised on the date of sale, excluding the incorporated interest.

Finance income is included in the individual statement of comprehensive income when earned and comprises: interest income on granted loans and term deposits, interest income on receivables under special contracts, interest income on past due receivables, income/gains from deals with investments in available for-sale securities including dividends, net gains on exchange differences under loans in foreign currency.

#### 2.6 Expenses

Expenses are recognised in The Company when they are incurred based on the accrual and matching concepts (to the extent that this would not lead to recognition of an asset or liability not satisfying the definitions for assets and liabilities in the Framework and IFRS themselves).

Deferred expenses are put off and recognised as current expenses in the period when the contracts, whereto they refer, are performed. Losses from revaluation of investment property to fair value are presented in the individual statement of comprehensive income (within profit or loss for the year) on the line 'other operating income/(losses)'. Finance costs are included in the individual statement of comprehensive income when incurred separately from finance costs and comprise: interest expenses under loans received, bank fees and charges under loans and guarantees, foreign exchange net loss from loans in foreign currencies, expenses/losses from investments in available-for-sale securities, expenses on debt settlement transactions, loss on fair value measurement of available-for-sale investments in the acquisition of a subsidiary performed in stages.

#### 2.7 Property, plant and equipment

Property, plant and equipment (fixed tangible assets) are presented in the individual financial statements at revalued amount less the accumulated depreciation and impairment losses in value.

# Initial acquisition

Upon their initial acquisition, property, plant and equipment are valued at acquisition cost (cost), which comprises the purchase price, including customs duties and any directly attributable costs of bringing the asset to working condition for its intended use. The directly attributable costs include the cost of site preparation, initial delivery and handling costs, installation costs, professional fees for people involved in the project, non-refundable taxes, expenses on capitalised interest for qualifying assets, etc.

Upon acquisition of property, plant and equipment under deferred settlement terms, the purchase price is equivalent to the present value of the liability discounted on the basis of the interest level of the attracted by The Company credit resources with analogous maturity and purpose.

The Company has set a value threshold of BGN 700, below which the acquired assets, regardless of having the features of fixed assets, are treated as current expense at the time of their acquisition.

## Subsequent measurement

Repairs and maintenance costs are recognized as current in the period in which they are incurred. Subsequent expenditures relating to property, plant and equipment that have the nature of replacement of certain parts and components or of reorganization and reconstruction are capitalized at the carrying amount of the asset and its residual useful life is reviewed at the capitalization date. At the same time, the non-depreciated part of the replaced components is written off from the carrying amount of the assets and is recognized in the current expense for the reorganization period.

#### **Depreciation methods**

The Company applies the straight-line depreciation method for property, plant and equipment. Depreciation of an asset begins when it is available for use. Land is not depreciated. The useful life of The Company's assets is dependent on their physical wear and tear, the characteristic features of the equipment, the future intentions for use and the expected obsolescence.



The useful life per group of assets is as follows:

- buildings 20-70 years
- installations 5-25 years
- machinery and equipment 5-10 years
- computers and mobile devices 2-5 years
- servers and systems 2 -5 years
- motor vehicles 7-12 years
- furniture and fixtures 5-12 years

The useful life, set for any tangible fixed asset, is reviewed by the management of the Company at the end of each reporting period and in case of any material deviation from the future expectations of their period of use, the latter is adjusted prospectively.

#### Impairment of assets

The carrying amounts of property, plant and equipment are reviewed for impairment when events or changes in circumstances indicate that the carrying amount might permanently differ from their recoverable amount. If any indications exist that the estimated recoverable amount of an asset is lower than its carrying amount, the latter is adjusted to the recoverable amount of the asset. The recoverable amount of property, plant and equipment is the higher of fair value less costs to sell or the value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market conditions and assessments of the time value of money and the risks, specific to the particular asset. Impairment losses are recognised in the individual statement of comprehensive income (within profit or loss for the year) unless a revaluation reserve has been set aside for the respective asset. Then the impairment is treated as a decrease in this reserve (through other comprehensive income) unless it exceeds its amount and the excess is included as expense in the individual statement of comprehensive included as expense in the individual statement of comprehensive included as expense in the individual statement of comprehensive included as expense in the individual statement of comprehensive included as expense in the individual statement of comprehensive included as expense in the individual statement of comprehensive included as expense in the individual statement of comprehensive included as expense in the individual statement of comprehensive included as expense in the individual statement of comprehensive included as expense in the individual statement of comprehensive included as expense in the individual statement of comprehensive included as expense in the individual statement of comprehensive included as expense in the individual statement of comprehensive included as expense in the individual statement of comprehensive included as expense in the

# Gains and losses on disposal (sale)

Tangible fixed assets are derecognised from the individual statement of financial position when they are permanently disposed of and no future economic benefits are expected therefrom or on sale. The gains or losses arising from the sale of an item of 'property, plant and equipment' group are determined as the difference between the consideration received and the carrying amount of the asset at the date of sale. They are stated net under 'other operating income/(losses), net' on the face of the individual statement of comprehensive income (within profit or loss for the year). The part of 'revaluation reserve' component attributable to the sold asset is directly transferred to 'retained earnings' component in the individual statement of changes in equity.

# 2.8 Intangible assets

Intangible assets are stated in the individual financial statements at acquisition cost less accumulated amortisation and any impairment losses in value. The intangible assets include mainly intellectual property rights, software and complex intangible assets (licences and pharmacy chain locations). The Company applies the straight-line amortisation method for the intangible assets with determined useful life from 2 to 10 years. The carrying amount of the intangible assets is subject to review for impairment when events or changes in the circumstances indicate that the carrying amount might exceed their recoverable amount. Then impairment is recognised as an amortisation expense in the individual statement of comprehensive income (within profit or loss for the year). Intangible assets are derecognised from the individual statement of financial position when they are permanently disposed of and no future economic benefits are expected therefrom or on sale. The gains or losses arising from the sale of an item of intangible assets are determined as the difference between the consideration received and the carrying amount of the asset at the date of sale. They are stated net under 'other operating income/(losses), net' on the face of the individual statement of comprehensive income (within profit or loss for the year).

#### 2.9 Investment property

Investment property is property lastingly held by the Company to earn rentals and/or for capital appreciation. They are presented in the individual statement of financial position at fair value. Gains or losses arising from a change in the fair value of investment property are recognised in the individual statement of comprehensive income (within profit or loss for the year) as 'other operating income/(losses), net' for the period in which they arise. The income gained on investment property is presented in the same item of the individual statement of comprehensive income. Investment properties are derecognised from the individual statement of financial position when they are permanently withdrawn from use and no future economic benefits are expected therefrom or on disposal. Gains or losses arising from the disposal of investment property are determined as the difference between the net disposal proceeds and the carrying amount of the asset at the disposal date. They are presented under 'other operating income/(losses), net' in the individual statement of comprehensive income (within profit or loss for the year). Transfers to, or from, The Company of 'investment property' is made only when there is a change in the functional designation and the use of a particular property. In case of a transfer from 'investment property' to 'owner-occupied property', the asset is recognised in the new group at deemed cost, which is its fair value at the date of transfer. To the opposite, in case of a transfer from 'owner-occupied property' to 'investment property' to 'investment property' to asset is measured at fair value at the date of transfer while the difference to its carrying amount is presented as a component of the individual statement of comprehensive income (within other comprehensive income)



and within 'revaluation reserve - property, plant and equipment' in the statement of changes in equity.

#### 2.10 Investments in subsidiaries and associates

Long-term investments representing shares in subsidiaries and associates are presented in the financial statements at cost, which represents the fair value of the consideration paid, incl. the direct costs of acquiring the investment, less accumulated impairment.

The investments held by the Company in subsidiaries and associates are subject to review for impairment. When the impairment is established, it is recognized in the statement of comprehensive income (in profit or loss for the year).

In purchases and sales of investments in subsidiaries and associates the date of trading (conclusion of the deal) is applied. Investments in associates and joint ventures are derecognised when the rights related thereto are transferred to third parties as a result of occurrence of legal rights for that and thus the significant influence over or joint control of the economic benefits from the investments is being lost. The income from their sale is presented in 'gain/(loss) from subsidiaries and associates' of the individual statement of comprehensive income (within profit or loss for the year).

## 2.11 Available-for-sale investments

Investments in the form of available-for-sale financial assets are non-derivative financial assets representing shares and units in the equity of other companies (minority interests) held for the long-term.

# Initial measurement

Available-for-sale investments (financial assets) are initially recognised at cost, being the fair value of the consideration given including the direct expenses associated with the investment (financial asset) acquisition

## 2.12 Inventories

Inventories are valued in the individual financial statements as follows:

- raw materials, consumables and goods at the lower of acquisition cost and net realisable value;
- semi-finished products and work in progress at the lower of production cost and net realisable value.;

Expenses incurred in bringing a certain product within inventories to its present condition and location, are included in the acquisition cost (cost) as follows:

- raw materials, materials and goods all delivery costs, including the purchase price, import customs duties and charges, transportation expenses, non-refundable taxes and other expenses, incurred for rendering the materials and goods ready for usage (sale);
- semi-finished products and work in progress all necessary expenses on production that constitute the production cost, which
  includes the cost of direct materials and labour and the attributable proportion of production overheads (both variable and
  fixed), but excluding administrative expenses, exchange rate gains and losses and borrowing costs. The inclusion of
  conditionally constant overheads in the cost of production of incomplete production is based on a normal capacity determined on
  the basis of a typical average maintenance volume. The chosen basis for their distribution at the level of the products is the
  standard of man's hours of the directly employed personnel in the production of the particular product.

Upon use (putting into production or sale) of inventories, they are currently expensed by applying the weighted average cost (cost) method.

The net realisable value represents the estimated selling price of an asset in the ordinary course of business less the estimated cost of completion and the estimated costs necessary to make the sale.

#### 2.13 Trade and other receivables

Trade receivables are recognised in the individual financial statements and carried at fair value based on the original invoice amount (cost) less any allowance for uncollectable debts. In case of payments deferred over a period exceeding the common credit terms, where no additional interest payment has been envisaged or the interest considerably differs from the common market interest rates, the receivables are initially valued at their fair value and subsequently – at amortised cost, after deducting the interest incorporated in their nominal value and determined following the effective interest method (Note 2.25). An estimate allowance for doubtful and bad debts is made when significant uncertainty exists as to the collectability of the full amount or a part of it. Bad debts are written-off when the legal grounds for this are available. Impairment of trade receivables is being accrued through a respective corresponding allowance account for each type of receivable in the item 'other expenses' on the face of the individual statement of comprehensive income (within profit or loss for the year).

#### 2.14 Interest-bearing loans and other financial resources granted

All loans and other financial resources granted are initially recognised at cost (nominal amount), which is accepted to be the fair value of the consideration received on the transaction, net of the direct costs related to these loans and granted resources. After the initial recognition, the interest-bearing loans and other granted resources are subsequently measured and presented in the



individual financial statements at amortised cost by applying the effective interest rate method. Amortised cost is calculated by taking into account all types of charges, commissions, and other costs, associated with these loans. Gains and losses are recognised in the individual statement of comprehensive income (within profit or loss for the year) as 'finance income' (interest) or 'finance costs' throughout the amortisation period, or when the receivables are settled, derecognised or reduced. Interest-bearing loans and other financial resources granted are classified as current ones unless (and for the relevant portion thereof) The Company has unconditionally the right to settle its obligation within a term of more than 12 months after the end of the reporting period.

# 2.15 Cash and cash equivalents

Cash and cash equivalents include cash balances, current accounts and short-term deposits with banks with an original maturity of up to 3 months.

For the purposes of the individual statement of cash flows:

• cash proceeds from customers and cash paid to suppliers are presented at gross amount, including value added tax (20%);

• interest on investment purpose loans received is reported as payments for financial activities while the interest on loans related to current activities (working capital) is included in the operating activities;

• VAT paid on fixed assets purchased from foreign suppliers is presented on the line 'taxes paid' while that paid on assets purchased from local suppliers is presented as 'cash paid to suppliers' in the cash flows from operating activities as far as it represents a part of the operating flows of The Company companies and is recovered therewith in the respective period (month);

# 2.16 Trade and other payables

Trade and other current amounts payable are carried to the individual financial statements at original invoice amount (acquisition cost), which is the fair value of the consideration to be paid in the future for goods and services received. In case of payments deferred over a period exceeding the common credit terms, where no additional interest payment has been envisaged or the interest considerably differs from the common market interest rates, the payables are initially valued at their fair value and subsequently – at amortised cost, after deducting the interest incorporated in their nominal value and determined following the effective interest method.

# 2.17 Interest-bearing loans and other borrowings

All loans and other borrowings are initially recognised in the individual financial statements at cost (nominal amount), which is accepted to be the fair value of the consideration received on the transaction, netted of the direct costs related to these loans and borrowings. After the initial recognition, the interest-bearing loans and other borrowings are subsequently measured and presented in the individual financial statements at amortised cost by applying the effective interest rate method. Amortised cost is calculated by taking into account all types of charges, commissions and other costs, including any discount or premium on settlement, associated with these loans. Gains and losses are recognised in the individual statement of comprehensive income (within profit or loss for the year) as finance income or costs (interest) throughout the amortisation period, or when the liabilities are derecognised or reduced.

Interest-bearing loans and other borrowings are classified as current ones unless (and for the relevant portion thereof) The Company has unconditionally the right to settle its obligation within a term of more than 12 months after the end of the reporting period.

## 2.18 Capitalisation of borrowing costs

Borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset of The Company are capitalised as part of the cost of that asset. A qualifying asset is an asset that necessarily takes a period of at least 12 months to get ready for its intended use or sale. The amount of borrowing costs eligible for capitalisation to the value of a qualifying asset is determined by applying a capitalisation rate. The capitalisation rate is the weighted average of the borrowing costs applicable to the borrowings that are outstanding during the period, other than borrowings made specifically for the purpose of obtaining a qualifying asset. The capitalisation of borrowing costs as part of the cost of a qualifying asset commences when the following conditions are met: expenditures for the asset are being incurred, borrowing costs are being incurred and activities that are necessary to prepare the asset for its intended use or sale are in progress. Borrowing costs are also reduced by any investment income earned on the temporary investment of those borrowed funds.

## 2.19 Leases

**Finance lease** 

#### Lessee

Finance leases, which transfer to The Company a substantial part of all risks and rewards incidental to ownership of the leased property, plant and equipment, are recognised as assets in the statement of financial position of the lessee and are presented as leased item of property, plant and equipment at their immediate sale price or, if lower, at the present value of the minimum lease payments.



The lease payments are apportioned between the finance cost (interest) and the attributable portion (reduction) of the lease liability (principal) so as to achieve a consistent interest rate on the remaining outstanding principal balance of the lease liability. Interest expense is included in the individual statement of comprehensive income (within profit or loss for the year) as finance costs (interest) based on the effective interest rate

Assets acquired under finance lease are depreciated on the basis of their useful economic life and within the lease term.

# Lessor

Finance lease, where a substantial portion of all risks and rewards incidental to the ownership of the leased asset is transferred outside The Company, is written-off from the assets of the lessor and is presented in the statement of financial position as a receivable at an amount equal to the net investment in the lease. The net investment in the lease agreement represents the difference between the total amount of minimum lease payments under the finance lease agreement and the non-guaranteed residual value, accrued for the lessor and the non-earned finance income.

The difference between the carrying amount of the leased asset and the immediate (fair selling) value is recognised in the individual statement of comprehensive income (within profit or loss for the year) in the beginning of the lease term (when the asset is delivered) as sales income.

The recognition of the earned finance income as current interest income is based on the application of the effective interest rate method.

#### **Operating lease**

## Lessee

Leases where the lessor keeps a substantial part of all risks and economic benefits incidental to the ownership of the specific asset are classified as operating leases. Therefore, the asset is not included in the statement of financial position of the lessee.

Operating lease payments are recognised as expenses in the individual statement of comprehensive income (within profit or loss for the year) on a straight-line basis over the lease term.

# Lessor

Lessor continues to hold a significant part of all risks and rewards of ownership over the said asset. Therefore the asset is still included in the composition of property, plant and equipment while its depreciation for the period is included in the current expenses of the lessor.

Rental income from operating leases is recognised on a straight-line basis over the lease term. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognised on a straight-line basis over the lease term.

#### 2.20 Pensions and other payables to personnel under the social security and labour legislation

The employment and social security relations with workers and employees of The Company are based on the Labour Code and the provisions of the effective social security legislation for the companies operating in Bulgaria

#### Short-term benefits

Short-term benefits to hired personnel in the form of remuneration, bonuses and social payments and benefits (due for payment within 12 months after the end of the period when the employees have rendered the service or have satisfied the required terms) are recognised as an expense in the statement of comprehensive income (within profit or loss for the year) for the period when the service thereon has been rendered and/or the requirements for their receipt have been met, unless a particular IFRS requires capitalisation thereof to the cost of an asset, and as a current liability (less any amounts already paid and deductions due) at their undiscounted amount.

At each date of individual balance sheet, the companies of The Company measure the estimated costs on the accumulating compensated absences, which amount is expected to be paid as a result of the unused entitlement. The measurement includes the estimated amounts of employee's remuneration and the statutory social security and health insurance contributions due by the employer thereon.

#### Long-term retirement benefits

## Defined contribution plans

The major duty of the companies - employers in Bulgaria is to make the mandatory social security contributions for the hired employees to the Pensions Fund, the Supplementary Mandatory Pension Security (SMPS) Fund, to the General Diseases and Maternity (GDM) Fund, the Unemployment Fund, the Labour Accident and Professional Diseases (LAPD) Fund, and for health insurance.

The rates of the social security and health insurance contributions are defined annually in the Law on the Budget of State Social Security and the Law on the Budget of National Health Insurance Fund for the respective year. The contributions are split between



# the employer and employee in line with rules of the Social Security Code (SSC).

These pension plans, applied by the Company in its capacity as an employer, are defined contribution plans. Under these plans, the employer pays defined monthly contributions to the government funds as follows: Pensions Fund, GDM Fund, Unemployment Fund, LAPD Fund as well as to universal and professional pension funds – on the basis of rates fixed by law, and has no legal or constructive obligation to pay further contributions if the funds do not hold sufficient means to pay the respective individuals the benefits they have worked-out over the period of their service. The obligations referring to health insurance are analogous.

There is no established and functioning private voluntary social security scheme at The Company.

The contributions, payable by the companies of The Company under defined contribution plans for social security and health insurance, are recognised as a current expense in the statement of comprehensive income (within profit or loss for the year) unless a particular IFRS requires this amount to be capitalised to the cost of an asset, and as a current liability at their undiscounted amount along with the accrual of the respective employee benefits to which the contributions refer and in the period of rendering the underlying service.

# Defined benefit plans

In accordance with the requirements of the Labour Code, the employer of the companies in Bulgaria is obliged to pay to its personnel upon retirement an indemnity, which depending on the length of service at the entity varies between two and six gross monthly salaries as at the termination date of the employment. In their nature these are unfunded defined benefit schemes.

The calculation of the amount of these liabilities necessitates the participation of qualified actuaries in order to determine their present value at the date of the financial statements, at which they are presented in the individual statement of financial position, and respectively, the change in their value – in the individual statement of comprehensive income as follows: (a) current and past service costs, interest costs and the gains/losses on a curtailment and settlements are recognised immediately when incurred and are presented in current profit or loss under 'employee benefits expense'; and (b) effects from remeasurement of obligations that in substance represent actuarial gains and losses are recognised immediately when occurred and are presented to other comprehensive income in the item 'remeasurements of defined benefit pension plans'. Actuarial gains and losses arise from changes in the actuarial assumptions and experience adjustments.

At the date of issue of the individual financial statements, the companies of The Company assign certified actuaries who provide their report with calculations regarding the long-term retirement benefit obligations. For this purpose, they apply the Projected Unit Credit Method. The present value of the defined benefit obligation is determined by discounting the estimated future cash flows, which are expected to be paid within the maturity of this obligation, and using the interest rates of long-term government bonds of similar term, quoted in the respective country where the company itself operates.

# **Termination benefits**

In accordance with the local provisions of the employment and social security regulations of The Company companies, the employer is obliged, upon termination of the employment contracts prior to retirement, to pay certain types of indemnities. The Company recognises employee benefit obligations on employment termination before the normal retirement date when it is demonstrably committed, based on an announced plan, including for restructuring, to terminating the employment contract with the respective individuals without possibility of withdrawal or in case of formal issuance of documents for voluntary redundancy. Termination benefits due more than 12 months are discounted and presented in the individual statement of financial position at their present value.

#### 2.21 Share capital and reserves

Sirma Group Holding AD is a joint-stock company and is obliged to register with the Commercial Register a specified share capital, which should serve as a security for the creditors for execution of their receivables. Shareholders are liable for the obligations of the Company up to the amount of the capital share held by each of them and may claim returning of this share only in liquidation or bankruptcy proceedings. The company reports its share capital at the nominal value of the shares registered in the court. According to the requirements of the Commercial Act and the Articles of Association, the parent company is obliged to set aside a Reserve Fund (statutory reserve) by using the following sources:

- at least one tenth of the profit, which should be allocated to the Fund until its amount reaches one tenth of the share capital or any larger amount as may be decided by the General Meeting of Shareholders;
- any premium received in excess of the nominal value of shares upon their issue (share premium reserve);
- other sources as provided for by a decision of the General Meeting.

The amounts in the Fund can only be used to cover annual loss or losses from previous years. When the amount of the Fund reaches the minimum value specified in the Articles of Association, the excess may be used for share capital increase.

The *treasury shares* are presented in the individual statement of financial position at acquisition cost (cost) and Group's equity is decreased by their gross purchase price. Gains or losses on sales of treasury shares are at the expense of retained earnings and are carried directly to Group's equity in the 'retained earnings' component.

The prepayment reserve is formed by the positive difference between the issue price and the nominal value of the issued

Sirma Group

shares at the time of the merger of a subsidiary.

# 2.22 Financial instruments

#### **Financial assets**

The Company classifies its financial assets in the following categories: 'loans (credits) and receivables', 'available-for-sale assets' and 'assets at fair value through profit'. The classification depends on the nature and purpose (designation) of the financial assets at the date of their acquisition. The management of the parent company together with the management of the respective subsidiary determine the classification of the financial assets for the purposes of The Company at the date of their initial recognition in the statement of financial position. The Company companies usually recognise their financial assets in the statement of financial position on the trade date, being the date on which they commit to purchase the respective financial assets. All financial assets are initially measured at their fair value plus the directly attributable transaction costs. Financial assets have expired or have been transferred, and The Company has transferred substantially all the risks and rewards of ownership of the asset to another entity (person) external thereto. If The Company retains substantially all risks and rewards associated with the ownership of a particular transferred financial asset, it continues to recognise the transferred asset in its individual statement of financial position received.

## Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are measured in the individual statement of financial position at their amortised cost using the effective interest method less any allowance for impairment. These assets are included in The Company's current assets when having maturity within 12 months or within a common operating cycle of the respective company while the remaining ones are carried as non-current assets.

This group of financial assets includes: loans granted, trade receivables, other receivables from counterparts and third parties, cash and cash equivalents from the individual statement of financial. Interest income on loans and receivables is recognised by applying the effective interest rate except for short-term receivables (due in less than three months) where the recognition of such interest would be unjustifiable as immaterial and within the common credit terms. It is presented in the individual statement of comprehensive income (within profit or loss for the year) under the item 'finance income'.

At the end of each reporting period, The Company companies assess whether events and circumstances have occurred that indicate the existence of objective evidence necessitating loans and receivables to be impaired.

## Available-for-sale financial assets

Available-for-sale financial assets are those non-derivative assets that are either acquired for the purpose of being sold or are not classified in any other category. For The Company, these are usually shares, bonds or interest in other (third) companies, acquired for investment purposes (available-for-sale investments), and are included within non-current assets, except where a Group company intends to sell them in the following 12 months and is actively searching for a buyer.

Available-for-sale financial assets are initially recognised at cost, being the fair value of the consideration given including acquisition costs associated with the investment.

The available-for-sale financial assets are subsequently measured at fair value except for the shares in closed-end companies not traded in a stock-exchange market.

The effects, gains or losses, of revaluation to fair value of the available-for-sale investments are included in the individual statement of comprehensive income (within other comprehensive income) under the item 'net change in fair value of available-for-sale financial assets' and are accrued to a separate equity component – 'available-for-sale financial assets reserve'.

Where subsequent permanent impairment is identified or on sale of an available-for-sale investment, the amount of impairment and all previously accumulated losses (net) to the reserve are recognised in the individual statement of comprehensive income (within profit or loss for the year) as 'finance costs'. Analogously, on each sale of investment of this type, the unrealised gains accumulated in the reserve are recognised in the individual statement of comprehensive income (within profit or loss for the year) as 'finance income'.

The recycling of accumulated effects from change in the fair value of available-for-sale investments are presented within other comprehensive income (in 'net change in fair value of available-for-sale financial assets'), net of those resulting from new revaluations for the period.

Dividends on shares, classified as available-for-sale financial assets, are recognised in the individual statement of comprehensive income (within profit or loss for the year) when the respective company's right to these dividends is established. The available-for-sale investments are reviewed at each reporting date for events or circumstances indicating the existence of objective evidence for impairment of a particular financial asset or group of assets. They are impaired if their carrying amount is higher than the expected recoverable amount. The recognised impairment loss is equal to the difference between the acquisition cost less the repayments and their recoverable amount, which is accepted to be equal to the present value of the expected future cash flows, discounted at the current interest rate or through the yield for similar financial assets.

## Financial liabilities and equity instruments

The Company classifies debt and equity instruments either as financial liabilities or as equity depending on the substance and



the conditions of the contractual arrangements with the respective counterpart regarding these instruments.

# Financial liabilities

The financial liabilities of The Company include loans and payables under factoring agreement, payables to suppliers and other counterparts. They are initially recognised in the individual statement of financial position at fair value net of the directly attributable transaction costs and are subsequently measured at amortised cost using the effective interest method.

#### 2.23 Income taxes

Current income taxes of the Bulgarian companies of The Company are determined in accordance with the requirements of the Bulgarian tax legislation – the Corporate Income Taxation Act (CITA). The nominal income tax rate in Bulgaria for 2017 is 10 % (2016: 10%).

Deferred income taxes are determined using the liability method on all temporary differences of each individual company existing at the individual financial statements date, between the carrying amounts of the assets and liabilities and their tax bases.

Deferred tax liabilities are recognised for all taxable temporary differences, with the exception of those originating from recognition of an asset or liability, which has not affected the accounting and the taxable profit/(loss) at the transaction date.

Deferred tax assets are recognised for all deductible temporary differences and the carry-forward of unused tax losses, to the extent that it is probable they will reverse and a taxable profit will be available or taxable temporary differences might occur, against which these deductible temporary differences can be utilised, with the exception of the differences arising from the recognition of an asset or liability, which has affected neither the accounting nor taxable profit /(loss) at the transaction date.

The carrying amount of all deferred tax assets is reviewed at each reporting date and reduced to the extent that it is probable that they will reverse and sufficient taxable profit will be generated or taxable temporary differences will occur in the same period, whereby they could be deducted or compensated.

Deferred taxes, related to items directly credited or charged as other components of comprehensive income or as an equity item in the individual statement of financial position, are also reported directly in the respective component of the comprehensive income or the equity item in the statement of financial position.

Deferred tax assets and liabilities are measured at the tax rates and on the bases that are expected to apply to the period and type of operations when the asset is realised or the liability – settled (repaid) on the basis of the tax laws that have been enacted or substantively enacted, and at tax rates of the country (Bulgaria) under the jurisdiction of which the respective deferred asset or liability is expected to be recovered or settled.

Deferred tax assets of a Group company are presented net against the deferred tax liabilities of this company when it is the tax payer in the respective jurisdiction, and this is only in cases where the company is legally entitled to perform or receive net payments of current tax liabilities or income tax receivables.

As of 31.12.2017 the deferred taxes on the profit of the company are valued at a rate of 10% (31.12.2016: 10%).

## 2.24 Government grants

Government grants represent various forms of providing gratuitous resources by a government (local and central authorities and institutions) and/or intergovernmental agreements and organisations.

Government grants (from municipal, government and international institutions, including under the procedure of using the European funds and programmes) are initially recognised as deferred income (financing) when there is reasonable assurance that they will be received by The Company and that the latter has complied and complies with the associated thereto requirements. A government grant that compensates the Company for expenses incurred is recognised in current profit or loss on a systematic basis in the same period in which the expenses are recognised.

A government grant that compensates investment expenses incurred to acquire an asset is recognised in current profit or loss on a systematic basis over the useful life of the asset usually proportionately to the amount of the recognised depreciation charge.

# 2.25 Net earnings or losses per share

Net earnings or losses per share are calculated by dividing net profit or loss attributable to ordinary equity holders of the parent company by the weighted average number of ordinary shares outstanding during the period.

The weighted average number of ordinary shares outstanding during the period is the number of ordinary shares outstanding during at the beginning of the period, adjusted by the number of ordinary shares bought back or issued during the period multiplied by a time-weighting factor.

This factor represents the number of days that the shares are outstanding as a proportion of the total number of days in the period. In case of a capitalisation, bonus issue or splitting, the number of the outstanding ordinary shares as at the date of such event, is adjusted as to reflect the proportional change in the number of outstanding ordinary shares as if the event has occurred in the beginning of the earliest presented period.

Diluted net earnings or losses per share are not calculated because no dilutive potential ordinary shares have been issued by the Company.



# 2.26 Segment reporting

The Company identifies its reporting segments and discloses segment information in accordance with the organizational and reporting structure used by the management. Operating segments are business components that are regularly evaluated by management decision-makers using financial and operational information tailored to the segment for the purposes of ongoing monitoring and evaluation of performance (performance) and allocation of the company's resources.

Operating segments of the company are currently monitored and guided individually, with each operating segment being a separate business area that offers different products and benefits from various business benefits and risks.

## **Operational Segment Information**

The Company uses one major measure - gross margin (profit) in assessing the results in operating segments and allocating resources between them. It is defined as the difference between segment revenue and segment costs directly attributable to the segment.

Segment assets, liabilities, respectively revenues, costs and results include those that are and may be directly relevant to the segment, and those that can be allocated on a reasonable basis. Typically, these are: (a) revenue - sales of output; (b) for costs - for basic raw materials, for depreciation and for the remuneration of manufacturing personnel; (c) for assets - property, plant and equipment and inventories; (d) for liabilities - liabilities to staff and social security. Capital costs (investments) by business segment are identifiable costs incurred during the acquisition or construction period of non-current segment assets that are expected to be used over more than one period.

The Company manages the investments in securities, the trade receivables and the provided, respectively financial resources received as well as enterprise-level taxes, and they are not allocated at segment level.

The results of activities that are considered incidental to the main types of operations of the company as well as nondistributable income, expense, liabilities and assets are reported separately under the heading "common at company level". These amounts generally include: other operating income unless it results from segment activity, administrative expenses, interest income and expense, realized and unrealized gains and losses on currency and investment transactions, investments in other companies, trade and other receivables, trade payables and borrowings received, tax receipts, general purpose production and administrative equipment.

The applied accounting policy for segment reporting is based on that used by the company to prepare its statutory accounts.

# 2.27 Fair value measurement

Some of Company's assets and liabilities are measured and presented and/or just disclosed at fair value for financial reporting purposes. Such are: (a) on a recurring (annual) basis – available-for-sale financial assets, investment property, granted and received bank loans and loans from third parties, certain trade and other receivables and payables, finance lease receivables and payables; and other (b) on a nonrecurring (periodical) basis – non-financial assets such as property, plant and equipment.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between independent market participants at the measurement date. Fair value is an exit price and is based on the assumption that the sale transaction will take place either in the principal market for this asset or liability or in the absence of a principal market – in the most advantageous market for the asset or liability. Both the designated as a principal market and the most advantageous market sto which the Company must have an access.

Fair value is measured from the perspective of using the assumptions and judgments that potential market participants would use when pricing the respective asset or liability assuming that market participants act in their economic best interest.

# In measuring the fair value of non-financial assets the starting point is always the assumption what would be the highest and best use of the particular asset for the market participants.

The Company applies various valuation techniques that would be relevant to the specific features of the respective conditions and for which its has sufficient available inputs while trying to use at a maximum the publicly observable information, and respectively, to minimize the use of unobservable information. It uses the three acceptable approaches – the market approach, the income approach and the cost approach – whereas the most frequently applied valuation techniques include directly quoted and/or adjusted quoted market prices, market comparables (analogues) and discounted cash flows, including based on capitalised rental income. All assets and liabilities that are measured and/or disclosed in the financial statements at fair value, are categorised within the following fair value hierarchy, namely:

• Level 1 — Quoted (unadjusted) market prices in active markets for identical assets or liabilities;

• Level 2 — Valuation techniques that use inputs other than directly quoted prices but are observable, either directly or indirectly, including where the quoted prices are subject to significant adjustments; and

• Level 3 — Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable. The Company applies mainly fair value Level 2 and Level 3.

For assets and liabilities that are recognised at fair value in the financial statements on a recurring basis, the Company determines at the end of each reporting period whether transfers between levels in the fair value hierarchy are deemed to be made for a particular asset or liability depending on the inputs available and used at that date.

The Company has developed internal rules and procedures for measuring the fair value of various types of assets and liabilities. For the purpose, a specifically designated individual, subordinated to the Finance Director, organised the performance of the overall valuation process and also coordinates and observes the work of the external appraisers.



For the purposes of fair value disclosures, the Company has grouped the respective assets and liabilities on the basis of their nature, basic characteristics and risks as well as of the fair value hierarchical level.

2.28 Critical accounting judgments on applying The Company's accounting policies. Key estimates and assumptions of high uncertainty.

# Inventories

#### Allowance for impairment

At the end of each financial year, The Company companies review the state, useful life and usability of the existing inventories. Where inventories are identified that are potentially likely to not be realised at their current carrying amount in the following reporting periods, The Company companies impair the inventories to net realisable value.

#### Actuarial calculations

Calculations of certified actuaries have been used every year when determining present value of long-term payables to personnel upon retirement on the basis of assumptions for mortality rate, staff turnover rate, future salaries level and discount factor.

# Impairment of investments in subsidiaries

At each date of the statement of financial position, the management assesses whether there are indicators of impairment of its investments in subsidiaries. The calculations were made by the management with the assistance of independent licensed assessors. As a result of the calculations, there is no need to recognize impairment of certain investments in subsidiaries.

# **Operating lease**

The Company classified a building, part of which had been leased to related parties under operating lease terms, in The Company of 'property, plant and equipment' of the individual statement of financial position. Since a significant part of the building was used by The Company as well, the management decided that the building should not be treated as investment property.

#### Impairment of receivables

The losses from doubtful and bad debts are estimated at the date of the individual financial statements on individual basis for each receivable. Where difficulties in collecting certain receivables are observed, they are subject to analysis in order to determine the actually collectable portion therefrom while the remaining portion to the nominal value is recognised in the individual statement of comprehensive income (within profit or loss for the year) as impairment.

After 180 days of delay it is already considered that indicators for impairment may exist. In the assessment of the collectability of receivables, the management of The Company companies perform analysis of the total exposure of each counterpart in order to establish the actual possibility for their collection and not only at the level of past due individual receivables from the total amount due by the counterpart, including the potential for collecting interest for compensating delays. When the collectability of a receivable (a group of receivables) is highly uncertain, an assessment is made what part thereof is secured by collateral (pledge, mortgage, guarantees) and thus with ensured collection (through future realisation of the collectability of certain receivables or part of them and they are not secured by collateral, the receivables are impaired to 100%

#### 2.29 Deferred tax assets

All deferred tax assets are recognized.

# 2.30 Litigation provisions

The Company has no provisions for lawsuits.